

Webbplats analys williambruce.org

Genereras på September 20 2024 09:34 AM

Ställningen är 58/100

<u>.</u>	Titel	Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986 Serving clients nationally from offices in Fairhope, Alabama and Baton Rouge, Louisiana. Contact William at Will@WilliamBruce.org or by phone at 251-990-5934 (Fairhope) or 225-465-5799 (Baton Rouge). We look forward to hearing from you!Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986. Serving clients nationally from offices in Fairhope, Alabama and Baton Rouge, Louisiana. Contact William at Will@WilliamBruce.org or by phone at 251-990-5934 (Fairhope) or 225-465-5799 (Baton Rouge). We look forward to hearing from you! Längd: 871 Idealisk, din titel bör innehålla mellan 10 och 70 tecken (mellanslag räknas som tecken). Använd denna gratis verktyg för att räkna ut textlängden.		
	Beskrivning	privately-held busin	villiam Bruce about valuing, buying and selling a ness. ivning innehåller mellan 70 och 160 tecken.	
	Nyckelord		ar inte lyckats hitta några meta-taggar på din sida. a-tag generator, gratis för att skapa nyckelord.	
	Og Meta Egenskaper	Bra, din sida drar n	ytta utav Og.	
		Egendom	Innehåll	
		locale	en_US	
		type	website	

	title		Everything about valuing, buying, or selli business in one place. Click the "Resources" tab below to exp William Bruce has been assisting clients these issues since 1986. William Bruce Business Sales & Day (Acquisitions)			v to explore. clients with Bruce
	descripti	on	Information from William Bruce ab buying and selling a privately-held		•	
	url		https://will	https://williambruce.org/		
	site_nam	ne	Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986.			to explore.
	image		https://i0.wp.com/williambruce.org/wp-content/uploads/2020/05/Combined-Logos-from-Chamber-Ad2.jpg?fit=749%2C564&ssl=1		s-from-	
	image:w	image:width		749		
	image:he	image:height		564		
	image:ty	pe pe	image/jpeg	9		
Rubriker	H1 8	H2 33	H3 38	H4 15	H5 2	H6 0

- [H1] Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986.
- [H1] Markets Studied
- [H1] Valuation
- [H1] Market Confidence
- [H1] Financing Trends
- [H1] Time to Close
- [H1] The Buyers
- [H1] In Summary
- [H2] The 3 Most Critical Issues in Buying or Selling a Business
- [H2] EBITDA Valuation Multiples Are Rebounding for Privately Held Businesses
- [H2] The Critical Importance of Small Businesses to Our Country
- [H2] Job Creation
- [H2] Innovation and Competition
- [H2] Economic Diversification
- [H2] Community Development
- [H2] Economic Growth
- [H2] Opportunities for Entrepreneurship
- [H2] Adaptability and Resilience
- [H2] Conclusion
- [H2] New Gallup Survey Says Most Americans Want to be Their Own Boss



- [H2] The Reasons
- [H2] The Obstacles
- [H2] In Summary
- [H2] An Insiders Report on the Business-for-Sale Marketplace
- [H2] Confusing Interest Rates Explained
- [H2] Here's How to Value and Sell a Manufacturing Business
- [H2] Selling a Business? Ask These 5 Questions to Separate Serious Buyers From Tire Kickers
- [H2] Why Some Small Businesses Don't Sell
- [H2] Unrealistic Price Expectations
- [H2] Sloppy Books & Records
- [H2] Lack of Proper Representation
- [H2] Negligible Earnings
- [H2] Lack of Acquisition Financing
- [H2] In Summary
- [H2] Selling Your Business? Be Aware of the Differences in a Financial Versus a Strategic Buyer.
- [H2] The Financial Buyer
- [H2] The Strategic Buyer
- [H2] In Summary
- [H2] It's Vacation Time. Here Are 3 Ways to Protect Your Data While Taking a Break.
- [H2]
- [H2]
- [H3] Critical Issue #1: Confidentiality
- [H3] Critical Issue #2: Valuation
- [H3] Critical Issue #3: Financing
- [H3] Share this:
- [H3] Like this:
- [H3] Federal Funds Rate
- [H3] Average Lending Rate
- [H3] Prime Rate
- [H3] In Conclusion
- [H3] Share this:
- [H3] Like this:
- [H3] Technology Setup
- [H3] The Connection, Virtual Private Network (VPN)
- [H3] Support for Small Business Owners and Employees to Stay Connected During Vacation
- [H3] Share this:

- [H3] Like this:
- [H3] Please Click the Image Below to Review Our Businesses for Sale.
- [H3] Top articles ranked by number of visits.
- [H3] Contact William Bruce:
- [H3] A complimentary booklet for readers of this discussion. Contact William Bruce for your digital copy.
- [H3] (C) Copyright William Bruce 2024. All rights reserved.
- [H3]
- [H4] BANKS Although most people seeking a loan to buy a business will think first of a traditional bank loan, I can tell you from years of business brokerage experience that banks generally do not make business acquisition loans. There are exceptions but they're rare.
- [H4] SBA The SBA, through its approved lenders, provides business acquisition loans. The SBA does not make direct loans, but rather guarantees a portion of the loan that is made by the approved lender. It's known as the SBA 7(a) program.
 Wells Fargo Bank is currently the top volume SBA lender nationally.
- [H4] FAMILY Many times the older generation in a family will loan the down payment or the entire amount needed to a promising member of the family's younger generation. If your family is willing to loan you the money, one word of advice is in order. Have a very clear understanding as to how the debt is to be handled and put it in writing in the form of a legal note.
- [H4] THE SELLER In a significant percentage of the business transfers that I handle as a business broker, the owner of the business finances a portion of the purchase price for the buyer. Some sellers cannot offer owner financing for a variety of reasons, but when they can, it conveniently solves the problem of financing.
- [H4] 401(K) FUNDS AND IRA ACCOUNTS The use of these funds to buy a business, without tax penalty, is a fairly recent development. Several national CPA and attorney groups have developed a plan, approved by the IRS, which allows you to use your funds for business acquisition. There are legal and accounting fees involved, but they are a small fraction of the tax penalty that would be assessed for cashing in these accounts early.
- [H4] # # #
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org. The firm's most recent closings can be viewed here.
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally

- on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org. The firm's most recent closings can be viewed here.
- [H4] William Bruce's undergraduate degree is in economics and he has served as a bank director. He is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. William currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
- [H4] # # #
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He

		currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org. • [H5] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on business valuation and ownership transfer issues. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org. The firm's most recent closings can be viewed here. • [H5] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA), assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
	Bilder	Vi hittade 41 bilder på denna webbsida. 29 alt attribut är tomma eller saknas. Lägg till alternativ text så att sökmotorer enklare kan förstå innehållet i dina bilder.
&	Text/HTML Ratio	Ratio: 3% Denna sidas förhållande mellan text till HTML-kod är lägre än 15 procent, vilket innebär att din webbplats troligen behöver mer textinnehåll.
	Flash	Perfekt, inga Flash-innehåll har upptäckts på denna sida.
	Iframe	Synd, du har Iframes på webbsidorna vilket innebär att innehållet i en Iframe inte kan indexeras.

SEO Länkar

URL Rewrite	Bra. Dina adressfält ser bra ut!
Understreck i URLen	Perfekt! Inga understreck upptäcktes i din webbadress.

SEO Länkar

	In-page länkar	Vi hittade totalt 86 länkar inklusive 1 länk(ar) till filer
0	Statistics	Externa Länkar : noFollow 1.16% Externa Länkar : Passing Juice 9.3% Interna Länkar 89.53%

In-page länkar

Anchor	Тур	Juice
Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986.	Interna	Passing Juice
Skip to content	Interna	Passing Juice
<u>Home</u>	Interna	Passing Juice
Businesses for Sale	Interna	Passing Juice
Resources: Valuing, Buying, Selling a Business	Interna	Passing Juice
Better Business Bureau	Externa	Passing Juice
About / Contact William Bruce	Interna	Passing Juice
William Bruce	Interna	Passing Juice
Whether you're buying or selling, click here to see how a business broker can help you do it right.	Externa	Passing Juice
rules of thumb guidelines	Interna	Passing Juice
What are the "Discretionary Earnings" of a Business	Interna	Passing Juice
How to Analyze a Business You're Considering Buying	Interna	Passing Juice
How to Make a Written CONTINGENT Offer to Buy a Business	Interna	Passing Juice
Seven Negotiating Rules When Buying or Selling a Business	Interna	Passing Juice
How to Conduct Due Diligence When Buying a Business	Interna	Passing Juice
viewed here	Externa	Passing Juice
Business Valuation & Appraisal	Interna	Passing Juice

In-page länkar

Valuing, Buying or Selling a Business	Interna	Passing Juice
401(k) used for business purchase	Interna	Passing Juice
American Business Brokers Association	Interna	Passing Juice
business acquisition loan	Interna	Passing Juice
business appraisal valuation	Interna	Passing Juice
business broker	Interna	Passing Juice
buying a business	Interna	Passing Juice
IRA 401k used for buying a business	Interna	Passing Juice
SBA 7a	Interna	Passing Juice
SBA loan	Interna	Passing Juice
selling a business	Interna	Passing Juice
Small Business Administration	Interna	Passing Juice
Sunbelt Business Brokers	Interna	Passing Juice
Wells Fargo	Interna	Passing Juice
William Bruce Business Broker	Interna	Passing Juice
25 Comments	Interna	Passing Juice
EBITDA Valuation Multiples Are Rebounding for Privately Held Businesses	Interna	Passing Juice
please see our article here	Interna	Passing Juice
National economy	Interna	Passing Juice
EBITDA for HVAC businesses	Interna	Passing Juice
EBITDA for manufacturing businesses	Interna	Passing Juice
EBITDA valuation multiples	Interna	Passing Juice
Leave a comment	Interna	Passing Juice
The Critical Importance of Small Businesses to Our Country	Interna	Passing Juice
Small business	Interna	Passing Juice
Leave a comment	Interna	Passing Juice
New Gallup Survey Says Most Americans Want to be Their Own Boss	Interna	Passing Juice

In-page länkar

<u>viewed here</u>	Externa	Passing Juice
How to Find a Good Business For Sale	Interna	Passing Juice
Here Are the 6 Most Frequently Asked Questions When Buying a Business	Interna	Passing Juice
Considering Buying a Business of Your Own? What Size and Type is Right for You?	Interna	Passing Juice
Considering Buying a Small Business? Here's How to Analyze a Business for Sale	Interna	Passing Juice
What Are the Sellers' Discretionary Earnings of a Business?	Interna	Passing Juice
Leave a comment	Interna	Passing Juice
An Insiders Report on the Business-for-Sale Marketplace	Interna	Passing Juice
International Business Brokers Association	Externa	Passing Juice
M&A Source	Externa	Passing Juice
Condition of the business-for-sale marketplace	Interna	Passing Juice
small business valuation multiples	Interna	Passing Juice
Leave a comment	Interna	Passing Juice
Confusing Interest Rates Explained	Interna	Passing Juice
2 Comments	Interna	Passing Juice
Here's How to Value and Sell a Manufacturing Business	Interna	Passing Juice
Selling a Business? Ask These 5 Questions to Separate Serious Buyers From Tire Kickers	Interna	Passing Juice
What Is a Business Broker? What Do Business Brokers Do?	Interna	Passing Juice
Manufacturing business broker	Interna	Passing Juice
Selling a manufacturing business	Interna	Passing Juice
valuation of manufacturing businesses	Interna	Passing Juice
Leave a comment	Interna	Passing Juice
please click here	Externa	Passing Juice
1 Comment	Interna	Passing Juice
Why Some Small Businesses Don't Sell	Interna	Passing Juice

In-page länkar

Why some small businesses don't sell	Interna	Passing Juice
2 Comments	Interna	Passing Juice
Selling Your Business? Be Aware of the Differences in a Financial Versus a Strategic Buyer.	Interna	Passing Juice
Selling a Business: The Critical Question of Price	Interna	Passing Juice
Difference in financial and strategic buyer	Interna	Passing Juice
financial business buyer defined	Interna	Passing Juice
financial vs strategic business buyer	Interna	Passing Juice
strategic business buyer defined	Interna	Passing Juice
1 Comment	Interna	Passing Juice
It's Vacation Time. Here Are 3 Ways to Protect Your Data While Taking a Break.	Interna	Passing Juice
https://smallbiz-resources.com/optimize-work-cation/	Externa	noFollow
Leave a comment	Interna	Passing Juice
Here's How to Value a Retail Business	Interna	Passing Juice
Here's How to Value a Restaurant or Bar Business	Interna	Passing Juice
What Are the Rules of Thumb for Business Valuation?	Interna	Passing Juice
The Best and Worst Franchises Ranked by SBA Loan Default Rates	Interna	Passing Juice
Proudly powered by WordPress.	Externa	Passing Juice

SEO Nyckelord



Nyckelord Moln

valuation comment valuing posted buying bruce tagged william business selling

Nyckelord Konsistens

Nyckelord	Innehåll	Titel	Nyckelord	Beskrivni ng	Rubriker
business	49	✓	×	•	•
william	26	4	×	✓	✓

Nyckelord Konsistens

bruce	23	*	×	*	✓
posted	22	×	×	×	×
selling	21	4	×	*	~

Användbarhet

0	Url	Domän : williambruce.org Längd : 16
	Favikon	Bra, din webbplats har en favicon.
8	Utskriftbart	Vi kunde inte hitta CSS för utskrifter.
	Språk	Bra. Ditt angivna språk är en.
8	Dublin Core	Denna sida drar inte nytta utav Dublin Core.

Dokument

	Doctype	HTML 5	
②	Encoding	Perfekt. Din deklarerade teckenuppsättning är UTF-8.	
	W3C Validity	Errors: 0 Varningar: 0	
	E-post Sekretess	Varning! Minst en e-postadress har påträffats i klartext. Använd gratis antispam skydd för att dölja e-post från spammare.	
	Föråldrad HTML	Bra! Vi har inte hittat några föråldrad HTML taggar i din HTML.	
•	Hastighets Tips	Utmärkt, din webbplats använder inga nästlade tabeller.Synd, din webbplats använder sig utav inline stilar.	

Dokument

*	Bra, din webbplats har få CSS-filer.
×	Synd, din webbplats har för många JS filer (fler än 6 stycken).
*	Perfekt, din webbplats utnyttjar gzip.

Mobil

0	Mobiloptimering	•	Apple Ikon
			Meta Viewport Tagg
		*	Flash innehåll

Optimering

	XML Sitemap	Bra, din webbplats har en XML sitemap.
		https://williambruce.org/sitemap.xml
		https://williambruce.org/news-sitemap.xml
		https://williambruce.org/sitemap_index.xml
	Robots.txt	http://williambruce.org/robots.txt
		Bra, din webbplats har en robots.txt fil.
	Analytics	Saknas
		Vi hittade inte någon analysverktyg på din webbplats.
		Webbanalys program kan mäta besökare på din webbplats. Du bör ha minst ett analysverktyg installerat, men det kan också vara en bra ide att installera två för att dubbelkolla uppgifterna.