







Sivuston tiedotwilliambruce.org

Luotu Syyskuu 20 2024 11:42 AM

Pisteet58/100



SEO Sisältö

	Otsikko	<p>Everything about valuing, buying, or selling a business in one place. Click the &quot;Resources&quot; tab below to explore. William Bruce has been assisting clients with these issues since 1986. - Serving clients nationally from offices in Fairhope, Alabama and Baton Rouge, Louisiana. Contact William at Will@WilliamBruce.org or by phone at 251-990-5934 (Fairhope) or 225-465-5799 (Baton Rouge). We look forward to hearing from you!Everything about valuing, buying, or selling a business in one place. Click the &quot;Resources&quot; tab below to explore. William Bruce has been assisting clients with these issues since 1986. Serving clients nationally from offices in Fairhope, Alabama and Baton Rouge, Louisiana. Contact William at Will@WilliamBruce.org or by phone at 251-990-5934 (Fairhope) or 225-465-5799 (Baton Rouge). We look forward to hearing from you!</p> <p>Pituus : 871</p> <p>Ihannetapauksessa, sinun otsikkosi pitäisi sisältää väliltä 10 ja 70 kirjainta (välilyönnit mukaanlukien). Käytä tätä ilmaista työkalua laskeaksi tekstin pituus.</p>						
	Kuvaus	<p>Information from William Bruce about valuing, buying and selling a privately-held business.</p> <p>Pituus : 91</p> <p>Hienoa, sinun meta-kuvauksesi sisältää väliltä70 ja 160 kirjainta.</p>						
	Avainsanat	<p>Erittäin huono. Emme löytäneen meta -sanoja sivultasi. Käytä Tätä ilmaista meta-kuvaus generaattoria lisätäksesi kuvauksen.</p>						
	Open Graph (OG-tägit) tarjoavat mahdollisuuden merkitä verkkosivustojen sisältöä meta-tiedoilla.	<p>Hienoa, sinun sivu käyttää hyödyksi Open Graph protokollaa (OG meta prop).</p> <table><thead><tr><th>Omaisuus</th><th>Sisältö</th></tr></thead><tbody><tr><td>locale</td><td>en_US</td></tr><tr><td>type</td><td>website</td></tr></tbody></table>	Omaisuus	Sisältö	locale	en_US	type	website
Omaisuus	Sisältö							
locale	en_US							
type	website							

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title	Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986. William Bruce Business Sales & Acquisitions
description	Information from William Bruce about valuing, buying and selling a privately-held business.
url	https://williambruce.org/
site_name	Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986.
image	https://i0.wp.com/williambruce.org/wp-content/uploads/2020/05/Combined-Logos-from-Chamber-Ad2.jpg?fit=749%2C564&ssl=1
image:width	749
image:height	564
image:type	image/jpeg

Otsikot

H1	H2	H3	H4	H5	H6
8	33	38	15	2	0

- [H1] Everything about valuing, buying, or selling a business in one place. Click the "Resources" tab below to explore. William Bruce has been assisting clients with these issues since 1986.
- [H1] Markets Studied
- [H1] Valuation
- [H1] Market Confidence
- [H1] Financing Trends
- [H1] Time to Close
- [H1] The Buyers
- [H1] In Summary
- [H2] The 3 Most Critical Issues in Buying or Selling a Business
- [H2] EBITDA Valuation Multiples Are Rebounding for Privately Held Businesses
- [H2] The Critical Importance of Small Businesses to Our Country
- [H2] Job Creation
- [H2] Innovation and Competition
- [H2] Economic Diversification
- [H2] Community Development
- [H2] Economic Growth
- [H2] Opportunities for Entrepreneurship
- [H2] Adaptability and Resilience
- [H2] Conclusion
- [H2] New Gallup Survey Says Most Americans Want to be Their Own Boss

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- [H2] The Reasons
- [H2] The Obstacles
- [H2] In Summary
- [H2] An Insiders Report on the Business-for-Sale Marketplace
- [H2] Confusing Interest Rates Explained
- [H2] Here's How to Value and Sell a Manufacturing Business
- [H2] Selling a Business? Ask These 5 Questions to Separate Serious Buyers From Tire Kickers
- [H2] Why Some Small Businesses Don't Sell
- [H2] Unrealistic Price Expectations
- [H2] Sloppy Books & Records
- [H2] Lack of Proper Representation
- [H2] Negligible Earnings
- [H2] Lack of Acquisition Financing
- [H2] In Summary
- [H2] Selling Your Business? Be Aware of the Differences in a Financial Versus a Strategic Buyer.
- [H2] The Financial Buyer
- [H2] The Strategic Buyer
- [H2] In Summary
- [H2] It's Vacation Time. Here Are 3 Ways to Protect Your Data While Taking a Break.
- [H2]
- [H2]
- [H3] Critical Issue #1: Confidentiality
- [H3] Critical Issue #2: Valuation
- [H3] Critical Issue #3: Financing
- [H3] Share this:
- [H3] Like this:
- [H3] Share this:
- [H3] Like this:
- [H3] Share this:
- [H3] Like this:
- [H3] Share this:
- [H3] Like this:
- [H3] Share this:
- [H3] Like this:
- [H3] Federal Funds Rate
- [H3] Average Lending Rate
- [H3] Prime Rate
- [H3] In Conclusion
- [H3] Share this:
- [H3] Like this:
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- [H3] Share this:
- [H3] Like this:
- [H3] Share this:
- [H3] Like this:
- [H3] Technology Setup
- [H3] The Connection, Virtual Private Network (VPN)
- [H3] Support for Small Business Owners and Employees to Stay Connected During Vacation
- [H3] Share this:

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- [H3] Like this:
- [H3] Please Click the Image Below to Review Our Businesses for Sale.
- [H3] Top articles ranked by number of visits.
- [H3] Contact William Bruce:
- [H3] A complimentary booklet for readers of this discussion. Contact William Bruce for your digital copy.
- [H3] (C) Copyright William Bruce 2024. All rights reserved.
- [H3]
- [H4] BANKS - Although most people seeking a loan to buy a business will think first of a traditional bank loan, I can tell you from years of business brokerage experience that banks generally do not make business acquisition loans. There are exceptions but they're rare.
- [H4] SBA - The SBA, through its approved lenders, provides business acquisition loans. The SBA does not make direct loans, but rather guarantees a portion of the loan that is made by the approved lender. It's known as the SBA 7(a) program. Wells Fargo Bank is currently the top volume SBA lender nationally.
- [H4] FAMILY - Many times the older generation in a family will loan the down payment or the entire amount needed to a promising member of the family's younger generation. If your family is willing to loan you the money, one word of advice is in order. Have a very clear understanding as to how the debt is to be handled and put it in writing in the form of a legal note.
- [H4] THE SELLER - In a significant percentage of the business transfers that I handle as a business broker, the owner of the business finances a portion of the purchase price for the buyer. Some sellers cannot offer owner financing for a variety of reasons, but when they can, it conveniently solves the problem of financing.
- [H4] 401(K) FUNDS AND IRA ACCOUNTS - The use of these funds to buy a business, without tax penalty, is a fairly recent development. Several national CPA and attorney groups have developed a plan, approved by the IRS, which allows you to use your funds for business acquisition. There are legal and accounting fees involved, but they are a small fraction of the tax penalty that would be assessed for cashing in these accounts early.
- [H4] # # #
- [H4] William Bruce is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. He currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org. The firm's most recent closings can be viewed here.
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- [H4] William Bruce's undergraduate degree is in economics and he has served as a bank director. He is an Accredited Business Intermediary (ABI) and Senior Valuation Analyst (SVA) assisting buyers and sellers of privately held businesses in the transfer of ownership. William currently serves as president of the American Business Brokers Association. His practice includes consulting services nationally on issues of business valuation and transfer. With offices in Fairhope, Alabama and Baton Rouge, Louisiana, he may be reached at (251) 990-5934 (Fairhope), 225-465-5799 (Baton Rouge) or by email at Will@WilliamBruce.org.
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	Kuvat	Emme löytäneet 41 yhtään kuvaa tältä sivustolta. 29 Alt-attribuutit on tyhjiä tai poistettu. Lisää vaihtoehtoista tekstiä niin, että hakukoneet ymmärtävät paremmin kuvatesi sisällön.
	Kirjain/HTML suhde	Suhde : 2% Tämän sivun / sivujen suhde teksti -> HTML on vähemmäinkuin 15 prosenttia, tämä tarkoittaa sitä, että luultavasti tulee tarvitsemaan lisää teksti sisältöä.
	Flash	Täydellistä!, Flash-sisältöä ei ole havaittu tällä sivulla.
	html-dokumentti sivun sisälle (Iframe)	Erittäin huono, Web-sivuilla on Iframes, tämä tarkoittaa, että Iframe-sisältöä ei voida indeksoida.

SEO Linkit

	URL-Uudelleenkirjoitus	Hyvä. Sinun linkkisi näyttävät puhtailta!
	Alleiviivaa URL-osoitteet	Täydellistä! URL-osoitteissasi ei ole merkintöjä.

SEO Linkit

	Sivun linkit	Löysimme yhteensä 86 linkit jotka sisältää 1 linkit tiedostoihin
	Statistics	Ulkoiset linkit : älä seuraa 1.16% Ulkoiset linkit : Antaa mehua 9.3% Sisäiset linkit 89.53%

Sivun linkit

Ankkuri	Tyyppi	Mehu
Everything about valuing, buying, or selling a business in one place. Click the &quot;Resources&quot; tab below to explore. William Bruce has been assisting clients with these issues since 1986.	Sisäinen	Antaa mehua
Skip to content	Sisäinen	Antaa mehua
Home	Sisäinen	Antaa mehua
Businesses for Sale	Sisäinen	Antaa mehua
Resources: Valuing, Buying, Selling a Business	Sisäinen	Antaa mehua
Better Business Bureau	Ulkoinen	Antaa mehua
About / Contact William Bruce	Sisäinen	Antaa mehua
William Bruce	Sisäinen	Antaa mehua
Whether you&#8217;re buying or selling, click here to see how a business broker can help you do it right.	Ulkoinen	Antaa mehua
rules of thumb guidelines	Sisäinen	Antaa mehua
What are the &#8220;Discretionary Earnings&#8221; of a Business	Sisäinen	Antaa mehua
How to Analyze a Business You&#8217;re Considering Buying	Sisäinen	Antaa mehua
How to Make a Written CONTINGENT Offer to Buy a Business	Sisäinen	Antaa mehua
Seven Negotiating Rules When Buying or Selling a Business	Sisäinen	Antaa mehua
How to Conduct Due Diligence When Buying a Business	Sisäinen	Antaa mehua
viewed here	Ulkoinen	Antaa mehua
Business Valuation & Appraisal	Sisäinen	Antaa mehua

Sivun linkit

Valuing, Buying or Selling a Business	Sisäinen	Antaa mehua
401(k) used for business purchase	Sisäinen	Antaa mehua
American Business Brokers Association	Sisäinen	Antaa mehua
business acquisition loan	Sisäinen	Antaa mehua
business appraisal valuation	Sisäinen	Antaa mehua
business broker	Sisäinen	Antaa mehua
buying a business	Sisäinen	Antaa mehua
IRA 401k used for buying a business	Sisäinen	Antaa mehua
SBA 7a	Sisäinen	Antaa mehua
SBA loan	Sisäinen	Antaa mehua
selling a business	Sisäinen	Antaa mehua
Small Business Administration	Sisäinen	Antaa mehua
Sunbelt Business Brokers	Sisäinen	Antaa mehua
Wells Fargo	Sisäinen	Antaa mehua
William Bruce Business Broker	Sisäinen	Antaa mehua
25 Comments	Sisäinen	Antaa mehua
EBITDA Valuation Multiples Are Rebounding for Privately Held Businesses	Sisäinen	Antaa mehua
please see our article here	Sisäinen	Antaa mehua
National economy	Sisäinen	Antaa mehua
EBITDA for HVAC businesses	Sisäinen	Antaa mehua
EBITDA for manufacturing businesses	Sisäinen	Antaa mehua
EBITDA valuation multiples	Sisäinen	Antaa mehua
Leave a comment	Sisäinen	Antaa mehua
The Critical Importance of Small Businesses to Our Country	Sisäinen	Antaa mehua
Small business	Sisäinen	Antaa mehua
Leave a comment	Sisäinen	Antaa mehua
New Gallup Survey Says Most Americans Want to be Their Own Boss	Sisäinen	Antaa mehua


Sivun linkit

viewed here	Ulkoinen	Antaa mehua
How to Find a Good Business For Sale	Sisäinen	Antaa mehua
Here Are the 6 Most Frequently Asked Questions When Buying a Business	Sisäinen	Antaa mehua
Considering Buying a Business of Your Own? What Size and Type is Right for You?	Sisäinen	Antaa mehua
Considering Buying a Small Business? Here's How to Analyze a Business for Sale	Sisäinen	Antaa mehua
What Are the Sellers' Discretionary Earnings of a Business?	Sisäinen	Antaa mehua
Leave a comment	Sisäinen	Antaa mehua
An Insiders Report on the Business-for-Sale Marketplace	Sisäinen	Antaa mehua
International Business Brokers Association	Ulkoinen	Antaa mehua
M&A Source	Ulkoinen	Antaa mehua
Condition of the business-for-sale marketplace	Sisäinen	Antaa mehua
small business valuation multiples	Sisäinen	Antaa mehua
Leave a comment	Sisäinen	Antaa mehua
Confusing Interest Rates Explained	Sisäinen	Antaa mehua
2 Comments	Sisäinen	Antaa mehua
Here's How to Value and Sell a Manufacturing Business	Sisäinen	Antaa mehua
Selling a Business? Ask These 5 Questions to Separate Serious Buyers From Tire Kickers	Sisäinen	Antaa mehua
What Is a Business Broker? What Do Business Brokers Do?	Sisäinen	Antaa mehua
Manufacturing business broker	Sisäinen	Antaa mehua
Selling a manufacturing business	Sisäinen	Antaa mehua
valuation of manufacturing businesses	Sisäinen	Antaa mehua
Leave a comment	Sisäinen	Antaa mehua
please click here	Ulkoinen	Antaa mehua
1 Comment	Sisäinen	Antaa mehua
Why Some Small Businesses Don't Sell	Sisäinen	Antaa mehua

Sivun linkit

Why some small businesses don't sell	Sisäinen	Antaa mehua
2 Comments	Sisäinen	Antaa mehua
Selling Your Business? Be Aware of the Differences in a Financial Versus a Strategic Buyer.	Sisäinen	Antaa mehua
Selling a Business: The Critical Question of Price	Sisäinen	Antaa mehua
Difference in financial and strategic buyer	Sisäinen	Antaa mehua
financial business buyer defined	Sisäinen	Antaa mehua
financial vs strategic business buyer	Sisäinen	Antaa mehua
strategic business buyer defined	Sisäinen	Antaa mehua
1 Comment	Sisäinen	Antaa mehua
It's Vacation Time. Here Are 3 Ways to Protect Your Data While Taking a Break.	Sisäinen	Antaa mehua
https://smallbiz-resources.com/optimize-work-cation/	Ulkoinen	älä seuraa
Leave a comment	Sisäinen	Antaa mehua
Here's How to Value a Retail Business	Sisäinen	Antaa mehua
Here's How to Value a Restaurant or Bar Business	Sisäinen	Antaa mehua
What Are the Rules of Thumb for Business Valuation?	Sisäinen	Antaa mehua
The Best and Worst Franchises Ranked by SBA Loan Default Rates	Sisäinen	Antaa mehua
Proudly powered by WordPress.	Ulkoinen	Antaa mehua

SEO avainsanat

	Avainsana pilvi	businesses posted valuing business william tagged valuation buying bruce selling
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Avainsanojen johdonmukaisuus

Avainsana	Sisältö	Otsikko	Avainsanat	Kuvaus	Otsikot
business	49	✓	✗	✓	✓
william	26	✓	✗	✓	✓







Avainsanojen johdonmukaisuus

bruce	23	✓	✗	✓	✓
posted	22	✗	✗	✗	✗
selling	21	✓	✗	✓	✓

Käytettävyys

	Url	Sivusto : williambruce.org Pituus : 16
	Pikkukuva (favicon)	Hienoa, sinun sivulla on favicon (pikakuvake).
	Tulostettavuus	Emme löytäneet tulostusystävällistä CSS-palvelua.
	Kieli	Hyvä. Ilmoitettu kieli on en.
	Metatietosanastostandardi informaatio (DC)	Tämä sivu ei käytä hyödyksi (DublinCore =DC) metatietosanastostandardi informaatiokuvausta.

Dokumentti

	(dokumenttityyppi); Merkistökooodaus	HTML 5
	Koodaus/tietojenkäsittely	Täydellistä. Ilmoitettu asiakirjan merkkijono on UTF-8.
	W3C Voimassaolo	Virheet : 0 Varoitukset : 0
	Sähköpostin yksityisyys	Varoitus! Ainakin yksi sähköpostiosoite on löytynyt tavallisesta tekstistä. Käytä tätä ilmaista antispam suojausta piilottaaksesi sähköpostiosoitteet spämmereiltä.
	HTML Epäonnistui	Hienoa! Emme ole löytäneet vanhentuneita HTML-tunnisteita HTML-koodistasi.
	Nopeus neuvot	<ul style="list-style-type: none">✓ Erinomaista, verkkosivustosi ei käytä sisäkkäisiä taulukoita.✗ Harmillista, Sivustosi käyttää sisäisiä tyylejä.

Dokumentti

- ✓ Hienoa, Sivustossasi on muutamia CSS-tiedostoja.
- ✗ Harmillista, sivustossasi on liikaa JavaScript-tiedostoja (enemmänkuin6).
- ✓ Täydellistä, Sivustosi hyödyntää gzipia.

Mobiili



Mobiili optimointi

- ✓ Apple-kuvake
- ✗ Meta Viewport -tunniste
- ✓ Flash sisältö

Optimoi



XML Sivukartta

Hienoa, sivustossasi on XML-sivukartta.

<https://williambruce.org/sitemap.xml>

<https://williambruce.org/news-sitemap.xml>

https://williambruce.org/sitemap_index.xml



Robots.txt

<http://williambruce.org/robots.txt>

Hienoa, sivustossasi on robots.txt-tiedosto.



Analyysit

Puuttuu

Emme tunnistaneet tällä sivustolla asennettua analytiikkatyökalua.

Web-analyysilla voit mitata kävijän toimintaa verkkosivustollasi. Sinulla on oltava vähintään yksi analytiikkatyökalu, mutta voi myös olla hyvä asentaa toinen tietojen tarkistamiseen soveltuva työkalu.